



INTRODUCING CERTIFICATE COURSE IN REAL ESTATE ENTREPRENEURSHIP

- To become builder or realtor, advisor, or investor, one must possess a 360-degree perspective of the business spectrum.
- The Gen-Next who want to start their career in real estate must join the course to get essential tools required to succeed in the field of real estate.

Module 1: Real Estate Management

- SWOT analysis
- PESTEL Analysis
- Management & HR
- Management of Other Resources

Module 2: Real Estate Law

- Applicable Law, Rules & Regulations
- Laws Enacted by Central Government
- Laws & Regulations Applicable in Maharashtra
- Development Control Regulation, 2034

Module 3: Real Estate Marketing

- Real Estate Product & Service
- Real Estate Markets
- Real Estate Marketing
- Real Estate Marketing in Practices

Module 4: Real Estate Finance

- Investment Decision
- Financing Decision
- Detailed Description of Investors & Instruments
- Capital Market Financing Innovations

- ➔ Admission starts from: **11-01-2022 to 31-01-2022**
- ➔ Course starts from: **01-02-2022**
- ➔ Course duration: 8 weeks comprising of 25 sessions of 50 minutes each
- ➔ Mode: Online/Classroom

**Fees = ₹ 7,000/-
(₹ 5,500/- for HSNC
University Students)**

**So come and start your journey into
the future with HSNC University today!**

**Click here to apply
(Existing HSNCU Students
login to register)**

HSNC University, Mumbai

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